|  | SA: Base + Beliefs | SA: Base + Trust/Conflict | SA: Beliefs + Trust/Conflict | SA: Full (+ sociodemographics) |
| --- | --- | --- | --- | --- |
| (Intercept) | 0.088 | 0.088 | 0.062 | 0.059 |
|  | (0.097) | (0.140) | (0.105) | (0.147) |
| Mean observed compliance (t-1) | 0.093\*\*\* | 0.097\*\*\* | 0.092\*\*\* | 0.093\*\*\* |
|  | (0.028) | (0.028) | (0.028) | (0.028) |
| Prior Belief (Turf) | 0.263\*\*\* |  | 0.263\*\*\* | 0.251\*\*\* |
|  | (0.043) |  | (0.044) | (0.046) |
| Prior Belief (out-siders) | 0.213\*\*\* |  | 0.215\*\*\* | 0.216\*\*\* |
|  | (0.038) |  | (0.040) | (0.046) |
| Stage (Known out-siders) | -0.095\*\*\* | -0.122\*\* | -0.090\*\*\* | -0.089\*\*\* |
|  | (0.025) | (0.040) | (0.025) | (0.026) |
| Minority in round | -0.009 | -0.007 | -0.009 | -0.009 |
|  | (0.011) | (0.011) | (0.011) | (0.011) |
| Three unions | 0.071 | 0.136\* | 0.060 | 0.058 |
|  | (0.042) | (0.066) | (0.046) | (0.051) |
| Trust (out-siders |  | 0.064 | -0.049 | -0.057 |
|  |  | (0.077) | (0.049) | (0.049) |
| Conflict (out-siders) |  | -0.099\* | -0.067 | -0.065 |
|  |  | (0.039) | (0.040) | (0.040) |
| Trust (TURF) |  | 0.103 | 0.088 | 0.113\* |
|  |  | (0.068) | (0.045) | (0.056) |
| Conflict (TURF) |  | 0.006 | 0.085 | 0.093 |
|  |  | (0.091) | (0.083) | (0.087) |
| SD (Intercept participant) | 0.263 | 0.305 | 0.261 | 0.259 |
| SD (Observations) | 0.223 | 0.223 | 0.223 | 0.223 |
| Socio-demographic controls | No | No | No | Yes |
| Num.Obs. | 2296 | 2296 | 2296 | 2296 |
| R2 Marg. | 0.210 | 0.046 | 0.217 | 0.226 |
| R2 Cond. | 0.670 | 0.667 | 0.670 | 0.670 |
| Std.Errors | SA group bootstrap | SA group bootstrap | SA group bootstrap | SA group bootstrap |
| \* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001 | | | | |